



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 23/2026

(*NEW SEASON TEAS ONLY)

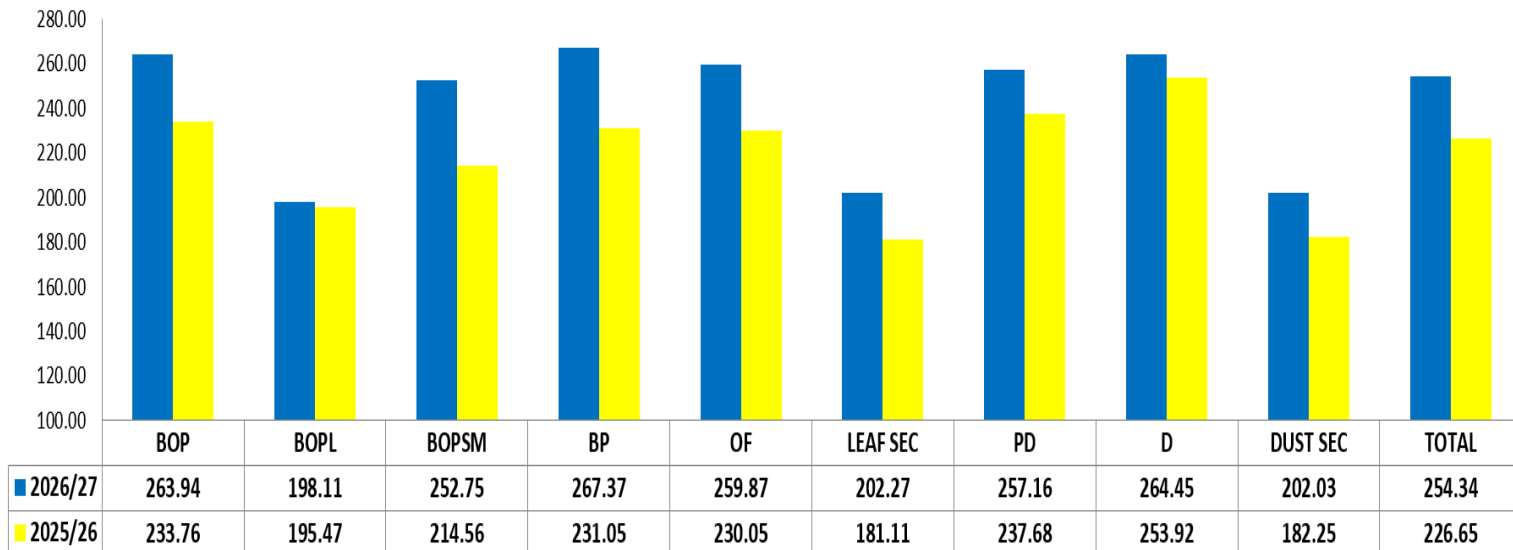
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Improved Assams firm to occasionally dearer. * Cleaners mediums following a similar trend. * Remainder irregular and at times lower. 	<ul style="list-style-type: none"> * Market witnessed fair demand. * Select liquoring sorts sold around last. * Remainder irregular and easier following quality.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * WI: Operated on liquoring sorts. * HUL: Operated. * TCPL: Selective. * Internals: Fair support. * Exporters: Operated. 	<ul style="list-style-type: none"> * WI: Operated. * HUL: Operated. * TCPL: Selective. * Internals: Fair support.

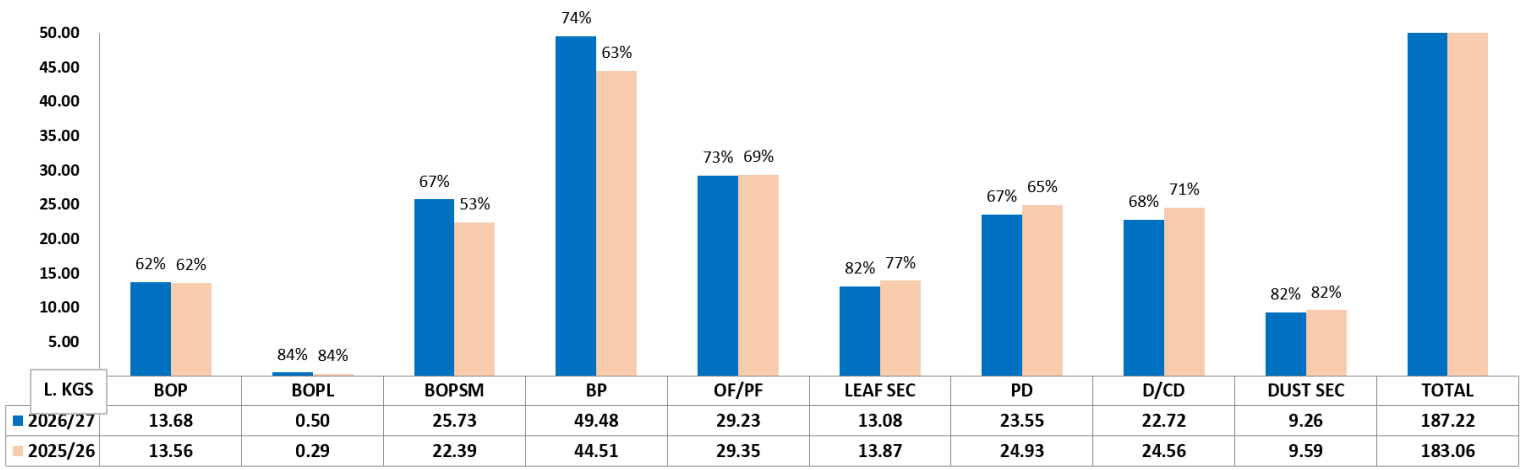
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 23		
	SALE 23	SALE 22	+/-	SALE 23	SALE 22	+/-	SALE 23	SALE 22	+/-	2026/27	2025/26	2024/25
LEAF	248.96	248.81	0.16	238.86	233.81	5.04	254.63	230.45	24.18	255.77	222.46	232.06
DUST	230.35	233.51	-3.16	249.59	254.10	-4.51	228.42	216.21	12.21	250.95	235.43	218.46
TOTAL	242.90	244.58	-1.67	242.41	240.44	1.96	245.37	225.87	19.50	254.34	226.65	227.84

GTAC AUCTION AVERAGES										
SALE		Sale 16	Sale 17	Sale 18	Sale 19	Sale 20	Sale 21	Sale 22	Sale 23	
LEAF	2026/27	0.00	275.45	265.35	259.55	250.84	242.10	248.81	248.96	
	2025/26	0.00	220.96	211.94	206.74	204.00	216.59	233.81	238.86	
DUST	2026/27	0.00	278.43	271.13	264.57	250.21	235.98	233.51	230.35	
	2025/26	0.00	230.59	223.17	220.48	215.36	234.85	254.10	249.59	
TOTAL	2026/27	0.00	276.33	267.21	261.06	250.66	240.33	244.58	242.90	
	2025/26	0.00	224.06	215.68	211.19	207.43	222.61	240.44	242.41	

GTAC Grade Wise Averages Upto Sale 23



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 23



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	21,02,921	13,75,384	259.53	35%	18,65,797	13,96,957	254.43	25%	1,31,11,038	92,21,138	261.34	30%
FANNINGS	6,87,504	4,59,664	251.70	33%	5,88,439	4,03,135	257.74	31%	40,30,535	29,22,517	259.87	27%
LEAF SEC.	3,14,147	2,41,344	183.53	23%	2,29,059	1,83,564	186.45	20%	12,34,590	10,25,552	193.97	17%
LEAF TOTAL	31,04,572	20,76,392	248.96	33%	26,83,296	19,83,656	248.81	26%	1,83,76,162	1,31,69,207	255.77	28%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	12,04,223	7,75,545	239.51	36%	9,56,158	5,79,633	247.53	39%	68,65,623	46,27,237	260.74	33%
DUST SEC.	2,54,682	2,26,877	199.02	11%	2,36,845	1,78,901	188.08	24%	11,27,308	9,25,915	202.03	18%
DUST TOTAL	14,58,905	10,02,422	230.35	31%	11,93,002	7,58,534	233.51	36%	79,92,932	55,53,152	250.95	31%
TOTAL	45,63,476	30,78,814	242.90	33%	38,76,298	27,42,189	244.58	29%	2,63,69,094	1,87,22,360	254.34	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	31,04,572	20,76,392	248.96	33%	26,83,296	19,83,656	248.81	26%	1,83,76,162	1,31,69,207	255.77	28%
2025/26	36,89,951	25,70,151	238.86	30%	23,79,454	15,40,235	233.81	35%	1,96,14,680	1,23,97,238	222.46	37%

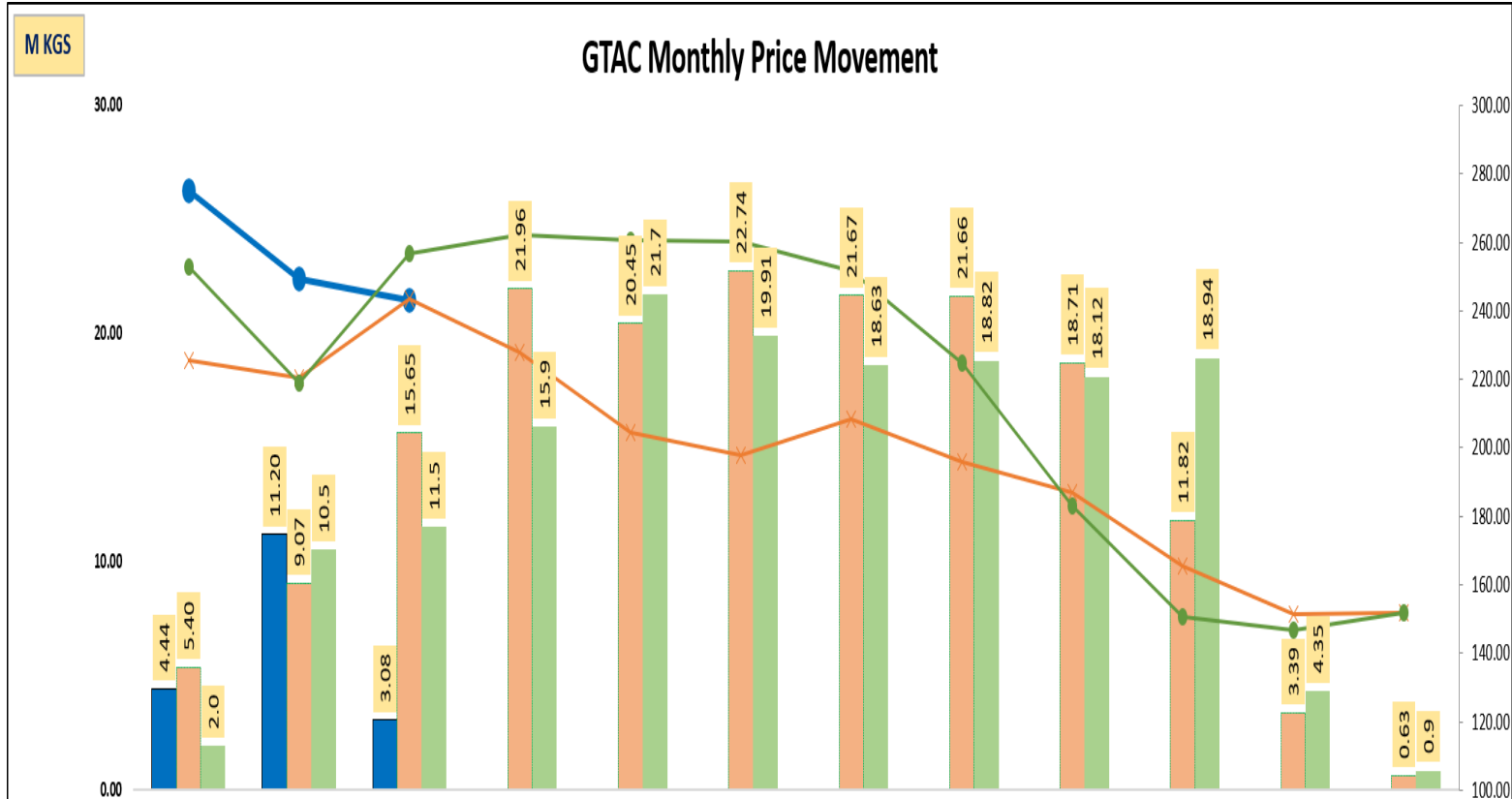
DUST	THIS SALE				LAST SALE				UPTO SALE 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	14,58,905	10,02,422	230.35	31%	11,93,002	7,58,534	233.51	23351%	79,92,932	55,53,152	250.95	31%
2025/26	16,33,310	12,71,310	249.59	22%	10,56,584	7,48,083	254.10	29%	84,45,173	59,09,186	235.43	30%

TOTAL	THIS SALE				LAST SALE				UPTO SALE 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	45,63,476	30,78,814	242.90	33%	38,76,298	27,42,189	244.58	29%	2,63,69,094	1,87,22,360	254.34	29%
2025/26	53,23,261	38,41,461	242.41	28%	34,36,038	22,88,317	240.44	33%	2,80,59,853	1,83,06,424	226.65	35%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 23			2026/27		UPTO SALE 23		
	SALE 23	SALE 22	2026/27	2025/26	2024/25	SALE 23	SALE 22	2026/27	2025/26	2024/25
BELOW 150	5	3	2	17	21	4	6	3	17	23
BETWEEN 151.00-200.00	25	23	18	28	21	30	27	20	29	23
BETWEEN 201.00-250.00	29	28	29	20	20	37	32	32	14	19
BETWEEN 251.00-300.00	18	23	28	21	17	15	21	22	15	20
BETWEEN 301.00-350.00	15	18	18	11	10	10	11	19	14	10
BETWEEN 351.00-400.00	6	4	4	3	7	3	2	4	7	4
ABOVE 400.00	2	2	2	1	4	1	1	1	4	1

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
24	95,044	34,845	1,29,889	98,949	36,115	1,35,064	-3,905	-1,270	-5,175
25	94,675	35,694	1,30,369	97,290	39,126	1,36,416	-2,615	-3,432	-6,047
26	1,12,779	43,422	1,56,201	97,477	42,418	1,39,895	15,302	1,004	16,306
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



* Please note June 2026-27 Price is calculated on SALE 23 Only

GTAC BUYING FOR THE SALE 23											
	LEAF			DUST			TOTAL				
OFFER	31,04,571.6 Kgs			14,58,904.5 Kgs			45,63,476.1 Kgs				
SOLD	20,76,392.1 Kgs			10,02,422.1 Kgs			30,78,814.2 Kgs				
SOLD %	67%			69%			67%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	21,640	210.91	1%	TCPL	13,599	191.02	1%	TCPL	35,239	203.23	1%
HUL	2,91,810	222.85	14%	HUL	1,11,944	267.96	11%	HUL	4,03,754	235.36	13%
W.India	5,17,185	270.11	25%	W.India	3,71,746	206.25	37%	W.India	8,88,931	243.40	29%
WI.Pack	1,35,491	249.26	7%	WI.Pack	54,324	282.38	5%	WI.Pack	1,89,815	258.74	6%
N.India	5,12,772	231.70	25%	N.India	1,58,023	251.07	16%	N.India	6,70,794	236.26	22%
NI.Pack	1,51,112	270.39	7%	NI.Pack	50,212	290.73	5%	NI.Pack	2,01,324	275.46	7%
Packeteers	74,733	182.19	4%	Packeteers	45,523	183.79	5%	Packeteers	1,20,256	182.80	4%
C.India	67,822	370.67	3%	C.India	13,901	284.48	1%	C.India	81,722	356.01	3%
Exports	80,802	236.98	4%	Exports	11,711	177.05	1%	Exports	92,513	229.39	3%
Local	76,019	242.90	4%	Local	32,569	213.62	3%	Local	1,08,588	234.12	4%
S.India	60,482	283.74	3%	S.India	95,913	213.79	10%	S.India	1,56,394	240.84	5%
Others	86,527	239.13	4%	Others	42,958	236.69	4%	Others	1,29,484	238.32	4%
TOTAL	20,76,392	248.96	100%	TOTAL	10,02,422	230.35	100%	TOTAL	30,78,814	242.90	100%

GTAC ASSAM BATTING ORDER UPTO SALE 23

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	45,568	523.55	2	42,801	450.93
HOOKHMOL	2	18,146	454.20	1	23,783	487.53
HALMARI	3	57,631	439.52	4	85,688	404.64
HATIMARA	4	29,899	421.02	5	47,740	402.83
DEOHALL	5	59,684	387.63	29	1,00,087	327.27
KAMARBUND	6	16,433	385.68	13	15,626	372.28
GELAKEY	7	32,077	370.48	11	35,648	377.52
JAMIRAH	8	12,247	369.52	15	20,627	347.37
DOOMNI	9	85,176	368.98	12	56,800	374.87
BANAMALIE	10	25,268	364.36	6	16,698	401.17
GHILLIDARY	11	21,244	364.24	17	12,316	345.69
HIRAJULI	12	15,740	361.33	8	27,919	396.11
BIJLEEJAN	13	91,736	358.82	14	66,535	363.54
BUKHIAL	14	29,022	347.85	40	10,824	314.70
BETTYBARI	15	98,652	345.03	32	1,24,594	325.61
KOPATI	16	88,227	344.83	33	88,295	324.90
DEHA	17	43,612	343.44	22	33,222	338.87
DOOLAHAT	18	38,930	341.33	21	55,016	339.25
BORSILLAH	19	32,785	341.25	9	41,512	389.13
GONESHBARICLONAL	20	51,214	340.63			
HATIJANCLONAL	21	58,269	340.47	39	70,109	315.58
KEYHUNG	22	55,607	338.39	23	41,517	337.50
HUNWAL	23	40,330	338.15	18	32,694	342.52
DHOOOLIE	24	14,403	335.21	24	14,559	334.26
BAHIPOOKRI	25	87,821	335.20	64	77,509	297.27

* Above 10 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 23

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	45,568	523.55	2	42,801	450.93
HOOKHMOL	2	23,663	463.92	1	35,647	470.16
GATOONGA	3	20,876	440.36	3	16,536	443.98
HALMARI	4	72,238	439.44	6	1,02,599	407.81
HATIMARA	5	29,899	421.02	7	47,740	402.83
DEOHALL	6	59,684	387.63	42	1,00,087	327.27
KAMARBUND	7	16,433	385.68	18	15,626	372.28
GELAKEY	8	32,077	370.48	15	35,648	377.52
JAMIRAH	9	12,247	369.52	24	20,627	347.37
DOOMNI	10	85,176	368.98	16	57,288	374.25
GHILLIDARY	11	22,068	366.05	27	12,316	345.69
BANAMALIE	12	25,268	364.36	8	16,698	401.17
SILONIBARI	13	22,023	361.93	17	38,308	372.31
HIRAJULI	14	15,740	361.33	10	27,919	396.11
DOOMURDULLUNG	15	63,296	359.63	14	41,084	382.13
BIJLEEJAN	16	91,736	358.82	21	66,535	363.54
SALKATHONI	17	17,913	354.44	12	59,325	384.55
BORSAPORI	18	34,297	353.46	26	61,097	345.83
HAJUA	19	42,381	351.49	38	66,728	333.11
BORBAM	20	76,453	350.46	32	45,262	337.74
KHARIKATIA	21	60,008	348.15	19	52,900	372.14
DOOLAHAT	22	55,365	345.46	20	75,183	365.52
BETTYBARI	23	98,652	345.03	47	1,24,594	325.61
KOPATI	24	88,227	344.83	48	88,295	324.90
DEHA	25	43,612	343.44	31	33,222	338.87

* Above 10 K

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